




The logo for miniclipper logistics features a circular icon on the left composed of four overlapping segments in red, green, and blue. To the right of the icon, the word "miniclipper" is written in a bold, sans-serif font, with "mini" in green and "clipper" in red. Below "miniclipper", the word "logistics" is written in a smaller, red, sans-serif font.



# WHO IS MINICLIPPER LOGISTICS?



-  40 trucks (ranging from 7.5 – 18 tonnes) and 35 trailers, all fitted with Microlise vehicle management systems
-  24-hour Distribution Centre
-  4 freehold and leased warehouse facilities totaling 300,000 sq ft
-  Over 300 customers
-  250,000 pallets delivered per year
-  Shareholder members of the Palletline (Board member) and Hazchem networks
-  10% growth year on year: T/O £13m
-  Award winning local business – UKWA / MTA / Palletline
-  130 Employees
-  Long term partnerships with clients – excellent retention reputation

Grant Thornton  
The accountants for growth  
Top 100  
Bedfordshire Limited 2017









**palletline**

THE HAZCHEM  
NETWORK



# MINICLIPPER SERVICES



-  UK pallet distribution
-  Time sensitive deliveries
-  Hazardous pallet & parcel distribution
-  Hospital deliveries
-  Full & part loads
-  Consolidated deliveries to Amazon
-  Warehousing & fulfilment
-  Specialist storage
-  Product reworks and repack



# WAREHOUSING & TRANSPORT FACILITIES



TRANSPORT: 24 HOUR TRANSPORT DISTRIBUTION CENTRE IN BILLINGTON ROAD, LEIGHTON BUZZARD (4.5 ACRE SITE)



WAREHOUSE FACILITIES: 300,000 SQ. FT , 3 X WAREHOUSES LOCATED IN BEDFORDSHIRE



1. **15,000** pallets stored at hibay warehouse  
Leighton Buzzard













2. **8,000** pallets & pick face / shelving warehouse  
Houghton Regis



3. **7000** pallets stored at hibay warehouse  
Dunstable



## PREMIUM PALLET DELIVERY SERVICE

-  Miniclipper fleet of 40 trucks plus 77 depots in Palletline
-  Real time POD (MC fleet and all depots – 99% KPI)
-  Full traceability door to door (8+ scans per consignment)
-  KPIs for delivery: 99.4% for all volume clients
-  Timed deliveries (with 30 minute window): 97.5%
-  All UK areas plus Ireland, Highlands & offshore Islands
-  Key account manager/customer service team
-  Proactive reporting on delivery status in real time and exception reporting
-  Paragon
-  MC Moffett/Palfinger fleet available if offload facilities are required



# HOW WE DELIVER ORDERS



## CARTON FREIGHT

Royal Mail, Parcelforce, DPD or your choice carrier  
The Hazchem Network – next day service



## 1-10 PALLET CONSIGNMENTS

- Direct delivery on our fleet – mix of rigids/artics
- Delivery via Palletline and Hazchem Network
- Instant POD digital signature capture



## 11+ PALLETS AND FULL LOADS:

- Miniclipper artic fleet for Midlands, southeast and London **DIRECT**
- Partnership with Palletline members for competitive full load haulage
















## INTERNATIONAL

- Established trusted suppliers for individual global markets to ensure good value for customers






## PREMIUM WAREHOUSING SERVICE

-  Proactive issue management
-  Excellent KPIs for pick accuracy
-  Warehouse management system – Openwms (by Advanced)
-  Full traceability of stock
-  Serial number scanning if required
-  Order receipt up to 4pm for same day despatch
-  EDI connectivity
-  Pick faces for shelved items e.g. spare parts
-  Added works e.g. minor assembly, repacking, relabelling
-  Wide aisle for oversize items
-  Reverse logistics
-  Warehouse manned 5am to 7.30pm – can be adapted to include nights/weekends
-  QC activities








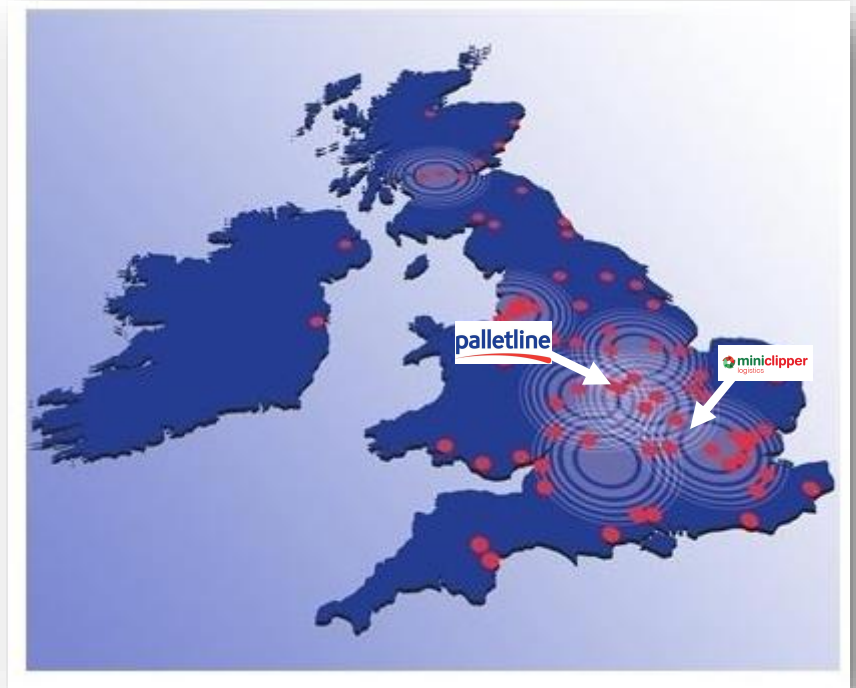
SUPPLEMENTING OUR FLEET OF VEHICLES  
MEMBERSHIP OF **palletline** AND ACCESS TO 77 DEPOT RESOURCES

## ABOUT

-  Delivery of palletised freight across the UK/Europe
-  77 strong high calibre member network provides cost-effective pallet distribution (av. 18,000 pallets per night)
-  Hubs: Birmingham, Swindon, Coventry, Leicester, London, Manchester, Glasgow

## SERVICES

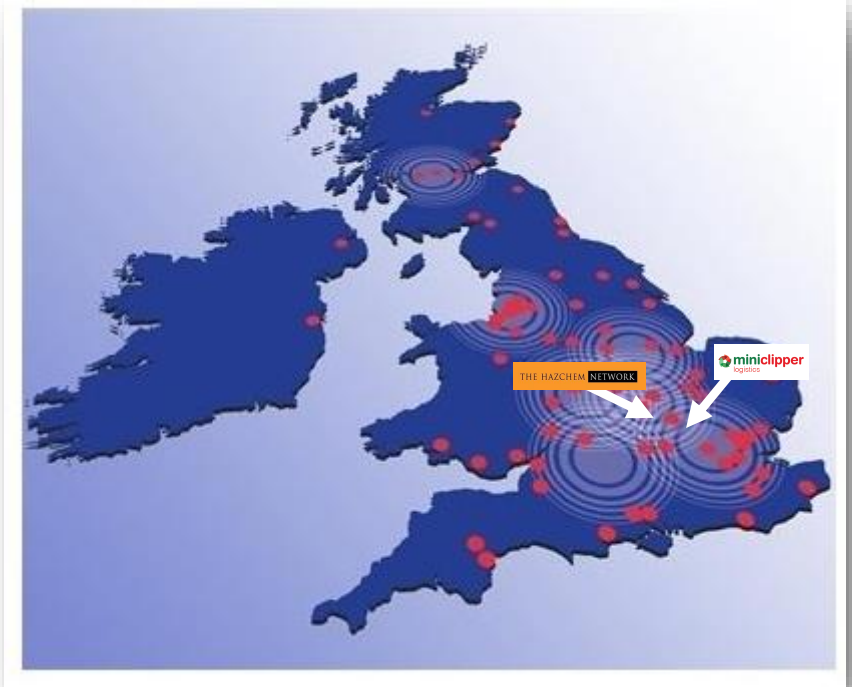
-  Real time POD's
-  Track and trace
-  Timed deliveries
-  Tail lifts
-  ETA technology viewable online *coming soon*














## SAFE CARRIAGE OF HAZCHEM FREIGHT WITHIN THE UK

- 🌐 The only UK network for HazChem freight – parcels & pallets
- 🌐 40 members in the UK
- 🌐 Next day delivery to all UK mainland postcodes
- 🌐 Stringent quality standards, no freight is handled without Trem Cards, and fully equipped and ADR trained drivers
- 🌐 Classes carried: 2, 3, 4, 5.1, 5.2 (selected), 6.1, 8, 9
- 🌐 Access to DGSA and HERS response team.



# MINICLIPPER REPUTATION



-  Excellent industry reputation for high end service
-  Investment in technology (TMS, WMS) and fleet (renewed every 3 years)
-  ISO9001 quality certification drives our desire for continuous improvement
-  ISO14001 environmental consideration throughout our business
-  ISO18001 health and safety accreditation
-  Accredited FORS bronze 
-  MD Peter serves on Board of  and 

## ACCREDITATIONS

**WINNERS of the Partnership Award  
(Motor Transport Awards 2013)**



**WINNERS of the Environmental  
Award (2013) and Finalist in 2016  
(UKWA)**



**WINNERS of Warehouse company  
of the year 2016 (UKWA)**



**WINNERS of the Integrity  
Palletline Award 2016**



# WHY MINICLIPPER?



## SERVICE

We offer a bespoke service tailored to your individual needs

We build and nurture long term partnerships with our customers

## QUALITY

Quality service is at the heart of our company ethos

Our delivery KPI of 99.4% reflect our exceptional standards and expectations of our own performance

## INNOVATION & INVESTMENT

We consistently reinvest in our business to ensure we have industry leading technology, equipment and warehousing

## SUSTAINABLE

We are an award winning business, putting sustainability and integrity at the heart of our business strategy (solar/vehicle management systems/lighting)

## NETWORK

We are a committed member of [palletline](#) – the UK's leading palletised distribution offering innovative services right across the UK

## LOCATION

Our proximity to London and the Birmingham is strategically situated for the South East and Midlands = more direct deliveries = less handling = higher KPI





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